

ALEXANDER & CLEAVER

A FULL SERVICE LAW FIRM PRACTICING IN MARYLAND, DISTRICT OF COLUMBIA AND VIRGINIA • April 2011

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Alexander & Cleaver has attorneys licensed in Maryland, Washington D.C., and Virginia.

Two Governors Attend the A&C Reception

Our 16th Annual Reception on April 11, the last day of the General Assembly session, was a great success—primarily due to blue skies, 80 degree temperatures and the attendance of **Governor Martin O'Malley** and former **Governor Parris Glendening**. Also on hand were **Comptroller Peter Franchot**, Baltimore County Executive **Kevin Kamenetz**, Prince George's County Executive **Rushern Baker** and a host of administration officials, senators, delegates and local elected officials from across the state.



Two governors joined our April 11 end of session picnic. L. to r. Cas Taylor, Lyle Fowlkes, former Governor Parris Glendening, Kenny Battle, Governor Martin O'Malley, Hannah Powers and Lorenzo Bellamy.

Summer Planning

Summer conference time is just around the corner. It is not too late to book your hotel, sign up for a booth or plan an event. A&C offers a wide variety of strategies to move your business forward at these conferences.

Please include us in your thinking and planning. Here are some ways that we do help.

- *Assist with event planning.* Attendance at conferences, conventions, seminars and special events can be beneficial as you can network with officials. We regularly plan meetings, special events and participation around conferences in accordance with the ethics laws to assure your attendance is meaningful.
- *Cover special meetings.* Often it's helpful at some of these national meetings to have an extra person working with you who

understands your issues and can be available to cover various meetings/presentations, etc.

- *Networking.* We make a point of knowing all of the key players who will spend time at these events and we can work it out so that you get some quality face time with the key players.
- *Advance planning for presentations.* Our firm can work with the sponsoring organizations so that you can participate as a panelist.
- *Assist you in evaluating sponsorship opportunities* at these events so that you get the best value.
- *Arrange for golf* with the appropriate people.
- *Include you in all of the special events* that the firm sponsors at many of these meetings.

Turn to page 4 to see a listing of Upcoming Summer Events.



NOTE: If you have moved or have a new telephone number, keep us updated! Call Monica with changes: (301) 292-3300. If your business, club, or group would like a speaker or legal seminar, call us.



Click on www.alexander-cleaver.com

Attorney Accolades



Denise Bowman, (left) managing partner of the firm, was appointed by Governor O'Malley to serve as a member of the Trial Courts Judicial Nominating Commission for Prince George's County. She handles a wide range of legal work including ethics compliance for our clients.



Shara Hendler (lower left) was approved by the Circuit Court for Charles County to receive child custody mediation cases. Shara practices family law for our clients.

Lorenzo Bellamy (upper right) will teach a class this spring focused on international transactional law as a

part of the EXPORT ONE: AFRICA international business certificate course for the Prince George's County Africa Trade Office.

Matthew Youssef (lower right) was just selected by The Daily Record as one of *Twenty in Their 20's*—Maryland's up and comers who are in their 20's chosen on the basis of professional accomplishment, civic involvement and impact of achievement. The program celebrates the best and brightest under 30 who may have not earned their first million but whose creativity and spirit are already contributing to a new energy in Maryland.



Our Practice Area News

New Probate and Estate Administration Practice



The A&C attorneys handled many Probate and Estate Administration matters over the years. We are pleased to announce the establishment of our Probate and Estate Administration division headed by attorney Jason DeLoach.

When someone dies, any property they own solely in their name becomes part of their estate and can only be transferred through the estate administration process. Accordingly, a car, home,

bank account, and even personal property in the sole name of the decedent is subject to the estate administration process. This process requires the formal opening of an estate with the Orphan's Court of Maryland regardless of whether the decedent died with or without a will. The estate administration process in Maryland can be lengthy, complicated and very emotional for families. Alexander & Cleaver is qualified to help families get through this very difficult time.

For more details please contact attorney **Jason DeLoach** at 301-292-3300 or jdeloach@alexander-cleaver.com.

Assuring Coverage Is Available for Injuries



Often we are called upon to represent victims of motor vehicle accidents where the other party either has no insurance or insufficient insurance coverage. To insure you are protected in such an instance, you may contract with your automobile insurance company or agent to provide coverage that protects you in these circumstances.

• **Personal Injury Protection (PIP Maryland)** is insurance coverage which provides for payment of medical expenses and lost wages incurred as a result of the automobile accident up to the sum contracted for, regardless of fault. Insurance companies are required to offer PIP unless the insured signs a waiver. The amount you recover in PIP benefits is separate and apart from any

settlement or award you receive from the party who hit you. We highly recommend that you obtain the highest amount of PIP coverage offered.

• **Uninsured and Underinsured Motorists (UIM) Coverage** protects those who are hit by drivers who carry no insurance or minimal insurance. Insurance companies will often offer waivers to lower levels of uninsured and underinsured coverage. While this may lower your monthly premiums, it will leave you unprotected in the event of serious injuries caused by an irresponsible driver who has minimal or no insurance.

As a courtesy to our clients, we will review their insurance policy to determine if the insurance coverage provides the maximum possible protection. Please contact attorney **Whitney Cleaver** at 301-292-3300 or wcleaver@alexander-cleaver.com should you wish to review your insurance policy and discuss whether it should be modified.

Meet Our Super Lawyers



- **Lorenzo Bellamy** was named as a Super Lawyer in International Law.
- **Jim Cleaver** was named as a Super Lawyer in the practice of Personal Injury Litigation. Jim was named one of Maryland's Top 100 Trial Lawyers by the American Trial Lawyers Association and one of the Top 50 Attorneys for 2011.

- **Denise Bowman**, managing partner, was named as a Super Lawyer in the practice of Business Corporate and the secondary categories of Administrative Law and Government Contracts.
- **Gary Alexander** again was named as a Super Lawyer in the field of Energy and Natural Resources. An additional honor comes his way for being named in the Top 50 of all Maryland Lawyers in all fields of practice.
- **Todd Pounds** was named as a Super Lawyer in the practice areas of Employment/Labor Law and Business Corporate Law.
- **Jason DeLoach** was named as a Rising Star in the Maryland Super Lawyers, which recognizes attorneys under the age of 40 for their law practice achievements. Jason's practice areas include litigation, regulatory issues, estate administration, and municipal representation.

Welcome Some of Our New Government Relations Clients

Autism Speaks—an advocacy organization seeking to reform autism insurance coverage in Maryland.

BITH Group—a minority-owned IT and management consulting firm.

Ceridian—a national company providing human resources, payroll, benefits and employment solutions, seeking to expand their representation in Maryland.

Equality MD—the state's advocacy organization for LGBT Marylanders, working on strengthening protections for all members of our society.

Felder Maintenance Systems—a minority-owned communications installation and electrical services firm.

JX3 Energy—working on metallurgical coal energy solutions in Maryland.

The MENTOR Network—working to expand educational services for children with special needs in Baltimore City and Prince George's County.

STGi, Inc.—provides healthcare/medical staffing, human capital management and professional and administrative services. STGi is a woman-owned business employing 1,700 employees in 38 states.

SunRun—one of the nation's leading providers of residential solar energy systems.

A&C Means Business!

Clients Capitalize on Networking Events

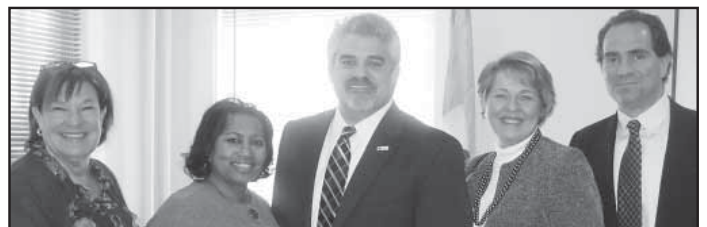
The firm holds numerous networking events throughout the year. These informal events allow clients to network with each other and speak directly with state and county leaders.



Attending our end of session reception were Comptroller's Chief of Staff **Len Foxwell**, Attorney **Jason DeLoach** and Managing Partner **Denise Bowman**, Comptroller **Peter Franchot**, **Robin Shavit** and Deputy Treasurer for External Affairs **Howard Freedlander**.



We were pleased to welcome long time University of Maryland Chancellor William "Brit" Kirwan at a very well attended lunch. L. to r. **Robert Branson** of Verizon Wireless, **Cas Taylor**, **Dr. Kirwan**, **Stacy Stratton** of ACS and **Greg Burlin** of ACS.



Department of Labor Licensing and Regulation Secretary **Alexander Sanchez** spoke at a client policymaker lunch. L. to r. **Robin Shavit**, **Alethea Long-Green** of STGi, **Mr. Sanchez**, **Linda Radford** of STGi and **Neal Kursban** of FNC.



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Did you know Alexander & Cleaver can assist you with...

- ★ Personal Injury – Auto Accident – Wrongful Death
- ★ Administrative Law (Boards and Commissions)
- ★ Alcoholic Beverage License Applications, Hearings, Transfers
- ★ Association Representation
- ★ Business Economic Development and Grants
- ★ Campaign Finance Compliance
- ★ Civil Litigation
- ★ Corporate/Business Legal Matters
- ★ Criminal Law – DWI – Traffic Case Defense
- ★ Defense EEOC, HRC Matters
- ★ Energy and Public Utility Law
- ★ Estate Administration
- ★ Family Law: Custody, Support, Visitation, Adoption, Name Change, Property Division
- ★ Government Ethics Compliance
- ★ Insurance Disputes
- ★ Land Use, Zoning and Development
- ★ Lobbying and Government Relations
- ★ Local Counsel Opinions/ Transactions
- ★ Marketing Representation
- ★ Municipal Representation
- ★ Minority Business/Small Business Reserve Certification
- ★ Nonprofit Representation
- ★ Procurement Matters
- ★ Professional Licensing Boards Representation

Upcoming Summer Events

- **Maryland Municipal League Summer Conference, June 26–29 in Ocean City, MD.** Municipal, county, state legislators, the Governor and cabinet officials attend. Opportunities for sponsorships and exhibiting.
- **Mid-Atlantic Conference of Regulatory Utilities Commissioners (MACRUC) 16th Annual Education Conference, June 26–29 in Hershey, PA.** Promotes region-wide advancement of public utility regulation and the related regulatory, legislative and policy interests. Contact attorney **Jim McGee** to hear about additional energy related events throughout the summer.
- **National Governors Association Summer Conference, July 15–17 in Salt Lake City, UT.** NGA meetings offer governors of all political parties the opportunity to focus on solutions and ideas that improve state government and strengthen the federal-state partnership. Governor O'Malley attends this conference.
- **National Association of Regulatory Utility Commissioners (NARUC) Summer Committee Meetings, July 17–20 in Los Angeles, CA.** Hear from top experts, federal officials, state leaders and consumer advocates on how new policies being debated in Congress will impact ratepayers in your state.
- **J. Millard Tawes Crab Feast, July 20,** a major political event in Crisfield, MD.
- **Democratic Governors Association Summer Conference, July 29–31 in Aspen, CO,** hosted by Colorado Governor John Hickenlooper. Dedicated to electing Democratic governors and candidates. Governor O'Malley chairs the DGA.
- **National Conference of State Legislatures Annual Meeting & Exhibition, August 8–11 in San Antonio, TX.** Legislators from all 50 states attend.
- **Maryland Association of Counties Summer Conference, August 17–20 in Ocean City, MD.** The annual conference draws nearly 2,500 local, state and federal government official attendees and their families. Opportunities for sponsorships and exhibiting.

For detailed information, please contact **Lyle Fowlkes**, 410-974-9000 or lfowlkes@alexander-cleaver.com