

Law Offices of Alexander & Cleaver
GOVERNMENT RELATIONS BULLETIN

Rep. Steny Hoyer joins the A&C Team and Clients for Breakfast Networking

We were pleased to host House Minority Whip **Steny Hoyer** for a breakfast meeting. Steny gave us an update on the elections nationwide. He just returned from campaigning in the Midwest. He talked about the war and his recent trip to Iraq. We are proud of the strong working relationship that we have with Steny and all the members of the Maryland Congressional Delegation.

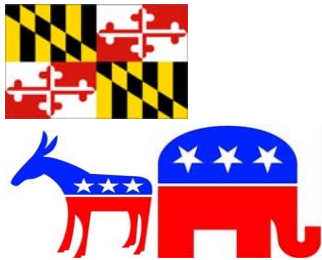
Pictured at left are **Bruno Maestri** (Norfolk Southern), **Robin Shaivitz**, Rep. **Hoyer**, **Howard Woolley** of Verizon Wireless and **Gary Alexander**.

A&C Attorney Jason DeLoach Hits a Home Run with Fiancée Kathy at Baysox

Alexander & Cleaver celebrated the engagement of Attorney **Jason DeLoach** to **Kathy Harrington** with friends and family at a Bowie Baysox game. Jason started his legal career as a law clerk with the firm and continued as an attorney when he passed the bar. Jason works with both legal and government relations clients. He and his family are lifelong residents of Prince George's County, but somewhere he made a wrong turn-- Jason roots for the Dallas Cowboys! The couple plans an October

wedding followed by a honeymoon to Maui.
Congratulations Jason!

Pictured at left are **Johnnie and Thelma DeLoach**
(seated), **Jim Cleaver**, **Gary Alexander**, Baysox
mascot **Louie**, **Kathy** and **Jason**.



State and local elections are underway all over Maryland and the primary election is just around the corner—September 12. In addition to races in the Maryland General Assembly, all counties and Congress, we are watching a hotly contested U.S. Senate race. As an extra value client service, we plan to offer an analysis of state and local races in every part of the state in early September. **Watch your email for the details.**

Don't Forget Your Contribution Disclosure Filing

If you or your company conducts business with the state, provides lobbyist compensation, or both, you must file a Disclosure Contribution Form with the Maryland State Board of Election by August 5 of each year. If you need more information, contact Attorney **Denise Bowman** at 301-292-3300.

Check Your Maryland Contribution Limits

With the election season in full swing, we wanted to remind you about Maryland's limits on campaign contributions. For the election cycle beginning January 1, 2003, through December 31, 2006, cumulative total contributions by an individual, association, corporation or any other entity or a Federal PAC (where the Federal PACs organizational documents permit it to make contributions to state candidates) may not exceed:

- 1 \$4,000 given to any single candidate (or incumbent) or political committee (including PACs); and
- 2 \$10,000 cumulative to all candidates (or incumbents) and political committees (including PACs).

If you have specific legal questions, please contact Attorney **Denise Bowman** at 301-292-3300.

Firm Welcomes Rep. Hoyer's New Chief of Staff Bill Cable



U.S. House Minority Whip Rep. **Steny Hoyer**'s new Chief of Staff **Bill Cable** met with us and our clients over breakfast at our Annapolis office. Bill is an attorney. His resume includes various high level positions on Capitol Hill. He managed President Jimmy Carter's legislative program in the House of Representatives. Bill talked about politics in Maryland and the across the country and the impact that the upcoming races could have on the balance on the Hill. Bill replaces Gary Alexander's son, Cory, who accepted a position with Fannie Mae. At 1. row 1, **David Rehm** (Community Hospice), **Cas Taylor**, **Elizabeth Benson** (MD Nurses Assn), **Lyle Fowlkes**, **Barry Silber** (GR Patel & Assoc), **Kelley Ray**, row 2, **Otis Jackson** (OHMS), **Paul Wood** (Verizon), **Misty Allen** (Mirant), **Joe Dunston** (Motorola), **Bill Cable**, **Joan Rumenap** (Abilities Network), **Melissa Clark** (MD Academy of Audiology) and **Manish Dave** (GR Patel & Assoc.).

Kicking Off Summer/Fall Events with Our Clients



Jason DeLoach and **Lyle Fowlkes** attended the Maryland Municipal League Summer Conference in Ocean City with our clients. Working the trade show floor, attending conference sessions and networking events, they spent time with Del. **Joanne Benson** and Prince George's County Executive **Jack Johnson** (pictured above).



A&C was proud to sponsor a table at the annual **Anne Arundel Tech Council Barbecue** held at the Chesapeake Bay Foundation. It was a great opportunity to network with the Maryland tech

community. Pictured above, **Lyle Fowlkes**, Anne Arundel County Sheriff **George Johnson**, County Executive **Janet Owens** and Department of Business and Economic Development Deputy Secretary **Chris Foster**.

Calendar of Events

Upcoming networking and marketing opportunities.

The A&C Government Relations Team assists and attends events with our clients, as well as helps with strategic event planning and exhibits. For more information or to participate, please contact **Lyle Fowlkes** at 410-974-9000 or by email at lfowlkes@alexander-cleaver.com.

July

- 12 Anne Arundel Tech Counsel BBQ on the Bay**, Chesapeake Bay Foundation. Picnic features microbrewers and opportunities to network with people from tech related businesses. *A&C is a sponsor.*
- 19-23 American Legislative Exchange Council (ALEC)**, San Francisco. State legislative leaders and policy experts participate in an exchange of ideas about how to improve public policy.
- 29 – August 2 Southern Legislative Conference**, Louisville. State elected officials from Oklahoma and Texas to Maryland attend this conference.

August

- 14 A&C Client Policy Lunch**, Cumberland. Networking lunch with clients and friends from Western Maryland. Call Lyle for information (410-974-9000).
- 15-18 National Conference of State Legislators Annual Meeting**, Nashville. Huge national meeting of legislators from around the country with many events and great attendance by Maryland officials. A&C is a sponsor of Maryland night.
- 16-19 Maryland Association of Counties**, Ocean City. All county elected and cabinet officials attend, as well as many state legislators, governor, Lt. governor and cabinet. Large exhibit floor, many networking receptions. Premier Maryland convention—even bigger in an election year.
- 16 A&C Client Sunset Reception**, Ocean City.

September

- 12 Maryland State Primary Election**
- 15 Blind Industries Golf Classic**, Caroline Country Club, Denton MD

Welcome Some of Our New Clients



AFLAC—We provide government relations, marketing and procurement work for the company with the famous duck. AFLAC offers policies ranging from maternity coverage to catastrophic illness and accident programs.

The Bell Group is currently developing town homes and office space in Allegany County, bringing quality construction and economic development to Western Maryland

Coral Power is a supplier and marketer of electricity in markets throughout North America. Coral has experience with centrally dispatched, independently administered markets like those administered by the PJM. Coral is a division of Shell.

G.R. Patel & Associates, Inc. (GRPA), based in Waldorf MD, provides a full range of IT consulting, systems integration, and development services to businesses, government agencies, and nonprofit groups. GRPA is a Master Contractor under the Consulting and Technical Services (CATS) vehicle for the State of Maryland and is MDOT-certified Minority Business Enterprise (MBE).

Mintax, based in New Jersey, will identify, secure and administer the tax incentives and credits available to your company based on your geographic location. Incentives and credits include those associated with enterprise and empowerment zones,

R&D tax credits, Work Opportunity tax credit, and incentive packages for growing companies.

Ohms Energy, based in Baltimore, is a licensed aggregator now marketing residential customers in the Maryland and Delaware retail energy market. Ohms is a minority owned business on the cutting edge of the electric marketplace.

Potomac Holdings is a Bethesda MD based private equity firm specializing in real estate development and acquisition. Potomac selectively invests in land development and is currently active in three Maryland counties.

Saber Corp. is a premier provider of software products and services, including elections, public retirement systems, enterprise health, human services, unemployment insurance, motor vehicles, and technology services. Saber is also a minority business enterprise.

Walters Art Museum is a Baltimore museum encompassing 55 centuries of art and more than 30,000 objects from ancient Greece to Baltimore Sun political cartoonist Kevin Kallaugh, KAL. You may recall seeing KAL's giant crab in our Annapolis office. Gary Alexander loaned the sculpture to the Walters for the current KAL exhibit. It is on display at the main entrance to the exhibit.