

Law Offices of Alexander & Cleaver

GOVERNMENT RELATIONS BULLETIN

February 2005

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Maryland 2005 Session in Full Swing

The days in Annapolis are getting longer and the business of providing our clients with timely information and effective advocacy on legislation is moving along. The A&C Team reviewed nearly **1,300 bills** and we expect a lot more. We conducted a page-by-page review of the proposed FY 2006 four-volume State Operating and Capital Budgets. All ten of the standing committees in the House and Senate are meeting every day and we have begun to prepare, distribute and deliver testimony.

Even though we are focused on the hectic duties of the 90-day General Assembly session, our work for many clients on procurement and non-legislative matters is ongoing. The Annapolis environment provides us and our clients with a unique opportunity to interact with decision makers. More importantly, we are able to gather information to assist our clients on their many issues and procurement opportunities throughout Maryland. If you have not taken advantage of our client policy lunches, or other client events, you are missing a tremendous opportunity. The entire Government Relations Team is on duty 24/7 all year-round to move our clients forward even though our focus for 90 days is in Annapolis. It's where everything is happening!



L. to R. **Bill Pencek**, **Robin Shaivitz**, DHCD Director of Historical and Cultural Programs **Rodney Little** and **Gary Alexander**.

Our Government Relations Team's Robin Shaivitz Receives Award

On behalf of the A&C Government Relations Team, **Robin Shaivitz** accepted an award from Maryland Heritage Alliance President **Bill Pencek**. In his presentation, Bill enumerated Robin's numerous successes promoting legislation and public policies for the enhancement and protection of Maryland's cultural heritage. A&C worked with the Alliance on the Maryland Historic Tax Credit and we currently represent **Preservation Maryland**. We are proud to report that the governor included \$20 million for the tax credit in the FY 2006 budget.

Topics in this Government Relations Bulletin discuss the laws, opinions and other developments in a wide variety of government relations issues. The laws of each jurisdiction may be different. The articles are presented for general reading and should not be relied upon as legal opinion or legal advice. We would be happy to answer further questions or discuss particular factual situations or problems with you in more detail. The Law Offices of Alexander & Cleaver is a full-service law firm that represents clients in a wide range of legal matters, lobbying, procurement and government relations services and association management.

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R's and D's Find Warm Weather for Opening Client Party

The Alexander & Cleaver Team was fortunate to host our 10th annual January party for state and local elected officials, executive branch officials, and our clients on a 60 degree day! The crowd spilled over to the front porch and yard. There was no chill in the air at the bipartisan event!

Visit our website at www.alexander-cleaver.com to see this *Government Relations Bulletin* online.



L. to R. **Randy Bourgeois** (Association of MD Pilots), House Economic Matters Committee Chair **Dereck Davis** (D- Prince George's County), **Cas Taylor**, **Eric Neilsen** (President, Association of MD Pilots) and House Majority Leader **Kumar Barve** (D- Montgomery).



L. to R. **Gary Alexander**, Governor's Communications Director **Paul Schurick, Del.** **Murray Levy** (D-Charles), MACo Executive Director **David Bliden** and former U.S. Sen. and Board of Regents member **Joe Tydings**.



L. to R. **Gary Alexander, Del.** **Joanne Parrott** (R-Harford County), Black Caucus Chair **Rudy Cane** (D-Lower Shore), DBED Secretary **Aris Melissaratos**, **Lyle Fowlkes**, **Bob Flanagan** (Executive Vice President, Clark Enterprises), **Del. Bennett Bozman** (D- Lower Shore).



L. to R. **Ken Schisler** (Chairman, PSC), **Del. Bennett Bozman** (D-Lower Shore), **Chantel Ornstein**, House Government Operations Committee Chair and President of NCSL **John Hurson** (D- Montgomery County), Black Caucus Chairman **Rudy Cane** and **Gary Alexander**.

The A&C Team – Getting It Done for Our Clients

Access to timely information is vital to our clients. The A&C policymaker networking events provide a wonderful opportunity for informal dialogue. Recent client lunches include Montgomery County Executive Doug Duncan, State School Superintendent Nancy Grasmick and MDE Secretary Kendl Philbrick. See the calendar for future events. These photos present a sampling of the events.



Public Service Commission Chairman Ken Schisler (seated on left) joined our clients for an informal lunch and roundtable discussion of PSC issues. L. to R. standing, **Cas Taylor, Kenny Battle, Michael Madia** of CON-ED Development, Mirant's **Steve Arabia**, Verizon's **John Gilbert, Jason Groves** and **Tony Marva**. Also seated are Concentra's **Helen Musura** and **Paul Wood** of Verizon.



Department of Labor Licensing and Regulation Secretary Jim Fielder (seated on right) met clients over an informal lunch in our Annapolis office. L. to R. (seated) SCI's **Kent Davis** and **Peter Banks**, (standing) **Cas Taylor, Kenny Battle** and **David Lewis** of Stone Street Capital.

Alexander & Cleaver means Business . . .

For your business law needs, our team of attorneys can help. Call **Gary Alexander, Chantel Ornstein, Jim Cleaver, Todd Pounds, Denise Bowman, Joe Hart, Jason DeLoach** or **Jennifer Lancaster**. Call 800-292-LAWS or visit our website at www.alexander-cleaver.com.

A&C Attorney Todd Pounds Hits the Airwaves on WOL



Attorney **Todd Pounds**, president-elect of the Prince George's County Bar Association, aired as a special guest on the Joe Justice Radio Show on WOL 1450 AM. Todd discussed and responded to questions about general business and litigation legal issues. We would be happy to have one of our attorneys provide information on a wide variety of issues to your company, association or group.

www.alexander-cleaver.com

Have you visited our website? In addition to our bios, find copies of our publications.

*Alexander & Cleaver is listed in the
2004 Martindale-Hubbell Bar Register
of Preeminent Lawyers.*

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Calendar of Events

Along with General Assembly session dates, you will find dates of upcoming networking and marketing opportunities through spring. The A&C Government Relations Team assists and attends events year round with our clients, as well as helps with strategic event planning and exhibits. For more information or to participate, please contact Lyle Fowlkes at 410-974-9000 or by email at lfowlkes@alexander-cleaver.com.

February

16 Client Lunch with Department of Business and Economic Development Secretary Aris Melissaratos.

20 "Green Bag" appointments submitted by Governor. The "Green Bag" includes names of Marylanders whom the governor intends to appoint to state boards and commissions.

23 Client Lunch with DBM's Director of Information Technology Ellis Kitchen. Ellis will discuss the FY2006 technology budget.

March

2 Client Lunch with Harford County Executive Jim Harkins. This client lunch is rescheduled from the February date.

10 Client Lunch with Baltimore City Mayor Martin O'Malley. The mayor and clients will discuss current Baltimore City issues and beyond.

April

4 Budget bill must be passed by both Chambers.

11 ADJOURNMENT "SINE DIE" This is the last day of the regular Maryland session. Also **Alexander and Cleaver Open House**, Noon - 4:00. Invitations to follow.

13-16 National Conference of State

Legislatures Spring Forum, Washington, DC.

Committees will meet. Maryland's own Delegate John Hurson is the current NCSL chairman.

June

9 D.C. Health Care Association Convention and Trade Show, Martin's Crosswinds, Greenbelt.

Vendors have the opportunity to attend a trade show, sponsor and contribute to a silent auction. The association represents all licensed non-federal nursing facilities and many CCRC's in DC.

26-29 Maryland Municipal League Summer Convention, Ocean City. To date, more than 95

exhibitors have signed up for this conference. Hotel rooms are filling up quickly. Plan to attend and network with municipal, county and state officials.

Check www.md-municipal.org for list of exhibitors and detailed information.

Welcome our New Clients

Center Stage Baltimore's leading professional producing theater company and a pioneer in America's regional theater movement. **Preservation Maryland** The state's oldest historic preservation organization, founded in 1931, dedicated to preserving Maryland's rich and diverse heritage of buildings, landscapes and archeological sites. **Emerging Technology Partners** Provides capital and management in building life science companies that develop breakthrough product solutions in the fields of drug discovery and medicine. **CBL** A coalition of Class B+ restaurant licensees in Prince George's County. **Third Party Solutions** The largest provider of workers' compensation claims processing of worker's compensation prescription programs in the US since 1982.