

ALEXANDER & CLEAVER

A FULL SERVICE LAW FIRM PRACTICING IN MARYLAND, DISTRICT OF COLUMBIA AND VIRGINIA • December 2006

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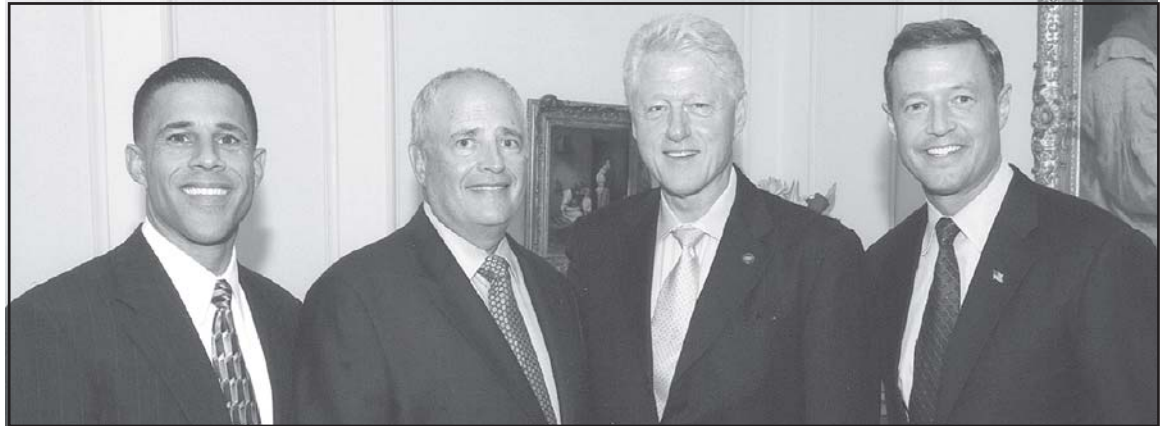
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Alexander & Cleaver has attorneys licensed in Maryland, Washington D.C., Virginia, and Pennsylvania.

A New Day for Maryland



Congratulations to Governor-Elect **Martin O'Malley** and Lt. Governor-Elect **Anthony Brown** and all of those elected November 7. Gary Alexander was proud to see President **Bill Clinton** when he visited Maryland with the O'Malley/Brown Team. Gary told the former president he was on

hand in 1993 when Clinton visited Clinton, Maryland in Sen. **Mike Miller's** district, and that the president looked pretty much the same.

*Shown above, left to right: Lt. Gov-Elect **Anthony Brown**, **Gary Alexander**, President **Bill Clinton** and Gov.-Elect **Martin O'Malley**.*

O'Malley Headlines the A&C Policy Breakfast

Our clients were treated to a heads-up preview of 2007 issues at the A&C Policy Breakfast on November 15. We were very honored that Gov-Elect **Martin O'Malley** joined us for the breakfast and gave a very pro-business message. Sen. President **Mike Miller**, House Speaker **Mike Busch**, Committee Chairs Sen. **Ulysses Currie** and Del. **Sheila Hixson** gave a great session update. All in all it was an upbeat morning no one is likely to forget.

*Pictured left to right: **Lorenzo Bellamy**, **Robin Shaivitz**, **Martin O'Malley**, **Amy Clements**, **Kenny Battle** and **Cas Taylor**.*



For Transition Team details, Inaugural Celebration information or just learning about "who's who," contact us at 410-974-9000.



NOTE: If you have moved or have a new telephone number, keep us updated! Call Monica with changes: (301) 292-3300. If your business, club, or group would like a speaker or legal seminar, call us.



Click on www.alexander-cleaver.com

A&C MOVING OUR CLIENTS FORWARD

...Recent News and Notes

A&C provides and participates in numerous networking and educational opportunities with our clients throughout the year.



A&C Lawyers With Our New Attorney General

We enjoyed introducing our clients to the new Attorney General, **Doug Gansler**, and some of our A&C legal team enjoyed his “legal vision” for his office. Clients who attended the breakfast spoke one-on-one with our honored guest. *Pictured below, left to right: Jim McGee, Todd Pounds, Jason DeLoach, Lorenzo Bellamy, Denise Bowman, Doug Gansler, Jim Cleaver and Gary Alexander.*



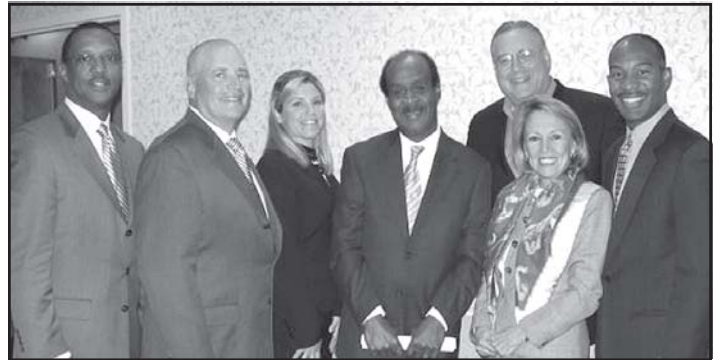
Election Recap for Our Clients

Two days after the general election House Majority Leader Del. **Kumar Barve** and House Minority Leader Del. **Tony O'Donnell** met with us and our clients. It was great to hear straight talk on any fallout from the election that might have a bearing on doing business in Maryland now and over the next four years. *Shown below, left to right: Sheirmiar White of Ohms Energy, Lyle Fowlkes, Gary Alexander, Del. Tony O'Donnell, Del. Kumar Barve and David Rehm of Community Hospice.*



Congratulations Ike Leggett!

Montgomery County Executive Ike Leggett was a smash at our breakfast in Silver Spring. *Shown below, left to right: Kenny Battle, Gary Alexander, Michelle Leonard of Motorola, Ike Leggett, Sander Mednick of Milestone Capital, Lyle Fowlkes and Bruce Fryer of Motorola.*



Congratulations to Steny Hoyer and his Staff

Through A&C our clients enjoy a strong relationship with Maryland members of Congress. Newly elected U.S. House Majority Leader **Steny Hoyer's** Chief of Staff **Bill Cable** shared with our clients over breakfast the direction in the House of Representatives under Democrats. Steny's election made all of Maryland proud! *Pictured below, front row: David Rehm of Community Hospice, Cas Taylor, Liz Benson of the Maryland Nurses Association, Lyle Fowlkes, Barry Silber of GRPA, Kelley Ray of HFAM. Back row: Paul Wood of Verizon, Misty Allen of Mirant, Joe Dunston of Motorola, Bill Cable, Joan Rummenap of Abilities Network, Melissa Clark of Maryland Academy of Audiology and Manish Dave of GRPA.*



Alexander & Cleaver Your Lawyers for Life

*Celebrating our
40th year in 2007*



LEGAL COUNSEL CORNER—ALEXANDER & CLEAVER MEANS BUSINESS *Zoning, Development and Permits*

A&C provides legal and government relations services to a wide range of clients who develop all kinds of projects throughout the state. Our client work includes county and municipal government. With new county executives in Montgomery, Howard and Anne Arundel and many new county council members and commissioners, government relations back-up for legal work can help move a project forward.

Bringing Legal and Political Strategies Together for Clients

Shown at right, A&C Attorneys **Todd Pounds**, **Lorenzo Bellamy** and **Denise Bowman** and Government Relations Consultant **Kenny Battle** prepare for a county site plan development review. Our Government Relations Team works with our attorneys to provide political strategy to support our legal clients.



Good News from Southern Maryland

Senate President **Mike Miller**, Del. **Sue Kullen**, Attorney **Denise Bowman** and U.S. House Majority Leader **Steny Hoyer** attended a pre-election rally at Denise's home in Calvert County.



Legislative Black Caucus Weekend a Great Success

A&C and many clients sponsored various events during the Maryland Legislative Black Caucus Weekend. *Pictured at the caucus weekend gala are, from left to right: Sen. **Gwen Britt**, Del. **Clarence Davis**, Lt. Gov-Elect **Anthony Brown**, **Lyle Fowlkes**, **Lorenzo Bellamy**, **Sheirmiar White** of Ohms Energy and **Cherie Bellamy**.*





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YOU'RE INVITED!

CELEBRATE THE HOLIDAYS WITH US.

*A special A&C
holiday message to our
friends and clients:*

*"Peace, health and prosperity
for the New Year. Thank you
for your support of our law firm
as we enter our 40th year!"*

Please mark your calendar to stop by our **Fort Washington office** and our **Annapolis office** to join us for refreshments 9:00 a.m. to 5:00 p.m. any day between Monday, December 11 and Friday, December 15 for our Annual Holiday Open House.

It's a time for us to say "thanks" to our many clients and friends and to welcome the New Year together.

Join us to welcome Maryland's newly elected officials in our Annapolis office for our 13th Annual Open House, Thursday, January 11, Noon - 4:00 p.m.



Did you know Alexander & Cleaver can assist you with...

- ★ Administrative Law (Boards and Commissions)
- ★ Alcoholic Beverage License Applications, Hearings, Transfers
- ★ Association Representation
- ★ Business Economic Development and Grants
- ★ Campaign Finance Compliance
- ★ Corporate Government Ethics Law Compliance
- ★ Civil Litigation
- ★ Corporate/Business Legal Matters
- ★ Criminal Law - DWI - Traffic Case Defense
- ★ Defense EEOC, HRC Matters
- ★ Energy and Public Utility Law
- ★ Family Law
- ★ Insurance Disputes
- ★ Land Use, Zoning and Development
- ★ Lobbying and Government Relations
- ★ Local Counsel Opinions/ Transactions
- ★ Marketing Representation
- ★ Medical Licensing Boards (BPQA) Representation
- ★ Municipal Representation
- ★ Minority Business/Small Business Reserve Certification
- ★ Nonprofit Representation
- ★ Personal Injury - Auto Accident - Wrongful Death
- ★ Procurement Matters
- ★ Professional Licensing Boards Representation