

ALEXANDER & CLEAVER

A FULL SERVICE LAW FIRM PRACTICING IN MARYLAND, DISTRICT OF COLUMBIA AND VIRGINIA • December 2010

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Alexander & Cleaver has attorneys licensed in Maryland, Washington D.C., and Virginia.

Our A&C Team of Super Lawyers and Associates Creates Winning Solutions for Clients



A great team of lawyers to have on your side of the table. L. to r., front row: Denise Bowman, Jason DeLoach; second row: Todd Pounds, Lorenzo Bellamy, Gary Alexander and Jim Cleaver.

Managing Partner **Denise Bowman** announced that five of our attorneys achieved “super” recognition in the latest edition of *Maryland Super Lawyers*. Super Lawyers acknowledged **Gary Alexander** (Energy & Natural Resources), **Jim Cleaver** (Personal Injury Plaintiff), **Todd Pounds** (Employment/Labor Law and Business Corporate), **Denise Bowman** (Business Corporate and Administrative Law and Government Contracts) and **Lorenzo Bellamy** (International Law). Also, Gary and Jim were named in the Top 50 of all Maryland lawyers in all fields. **Jason DeLoach** was chosen to the 2010 Rising Stars in the field of Administrative Law. Together with our Government Relations Team our attorneys craft and implement winning strategies for our clients.

Senate and House Resolutions Presented to Sandie Turner

The firm celebrated Sandie Turner’s 39 years of service to Alexander & Cleaver. Sandie started working with Gary Alexander when the firm had one office and 4 employees. During her celebration Sandie said, “I am proud that I am a part of the growth and success of Alexander & Cleaver.”



L. to r. Managing Partner Denise Bowman, Senior Partner Jim Cleaver, Senate President Mike Miller, Sandie Turner, Delegate Joe Vallario and Founding Partner Gary Alexander.

*Please join us for our
Alexander & Cleaver Annual Open
House in our Fort Washington Office*

★ NOTE: If you have moved or have a new telephone number, keep us updated! Call Monica with changes: (301) 292-3300. If your business, club, or group would like a speaker or legal seminar, call us. ★

Click on www.alexander-cleaver.com

Community Teachers Institute Event



A&C hosted an event for the Community Teachers Institute in our Fort Washington office. The Institute supports the creation of partnerships among schools, institutions of higher education, and community-based organizations to “home-grow” teachers rooted in communities of color. Recently elected Prince George’s County Executive **Rushern Baker** was on hand for the event.

*L. to r. **Kenny Battle, Denise Bowman, LaVonn Reedy-Thomas, Rushern Baker, Jim Cleaver and Robin Shaivitz.***

Melissa Smith Joins A&C Government Relations Team



Melissa Smith joined the A&C Government Relations Division as a legislative aide. Melissa comes to A&C after four years of experience in Maryland political campaigns, most recently managing a successful House of Delegates race in Baltimore City. As the legislative aide, Melissa is responsible for tracking legislation, organizing testimony and assisting clients in planning their special events during the legislative session.

Ben Otte, Our A&C UMD Fellow

Ben Otte was named as the recipient of the 2010 A&C Fellowship at the UMD School of Public Policy. His academic interests include national security policy and international relations, especially U.S.-China relations. Lt. Governor Anthony Brown was on hand to congratulate him.

*L. to r. **Gary Alexander, Denise Bowman, Ben Otte, Lt. Gov. Anthony Brown, Jim Cleaver and Don Kettl, Dean of the School of Public Policy.***



Welcome Some of Our New Clients—A&C Means Business!

Navarro and Wright, a full service, Minority Business Enterprise (MBE) provides engineering and consulting services, with offices in Linthicum. They are working with the A&C Government Relations team throughout the state of Maryland to grow their business.

We provide government relations services to **Potomac Patient First**. They participate in the medicinal marijuana procurement now underway in the District of Columbia.

The Government Relations Team now is working with **Alkermes**—a firm which focuses on therapies for widespread, chronic diseases, including bringing their cutting edge drug, Vivitrol, to those in need of alcohol addiction treatment in Maryland.

Advanced Billing Concepts is a Crofton-based company providing business solutions and management services to the health care industry. The A&C Government Relations Team is proud to move them forward.

We are pleased to welcome **Calpine Corporation** as a new legal client. We represent Calpine before the Public Service Commission. Through various subsidiaries, Calpine owns, leases and operates natural gas-fired and renewable geothermal power plants in 21 states and Canada with an aggregate capacity of nearly 29,000 MW.

“Juice” Presents Jim Cleaver With His Own Gloves



A&C is a proud sponsor of **Julius “Juice” Gatling’s** amateur boxing tournament. The tournament is designed to keep children active and out of trouble, and to build their self esteem and self-worth. Juice said that he is tired of seeing young people in our community involved in violence. His slogan is “Boxing Not Bullets.”

Governor O'Malley Joined the A&C MACo Reception



L. to r. A&C's Lyle Fowlkes, Governor Martin O'Malley, Paul Navarro and Mel Chiodo, both of Navarro and Wright.

Sponsored in part by our client Health Facilities Association of Maryland, A&C hosted its annual reception at the Maryland Association of Counties Summer Conference in Ocean City, a premier networking event.

It's NOT too early to start thinking about the 2011 MACo conference. Call Lyle Fowlkes to talk about sponsorship and panel opportunities (410-974-9000).

Congratulations to Governor O'Malley, and Lt. Governor Anthony Brown on their recent re-election.

Client Breakfast Features 2011 Session Issues



L. to r. Denise Bowman, Hannah Powers Miller, Senate Finance Committee Chairman Mac Middleton and Robin Shaivitz.

Headlining our annual breakfast were Lt. Governor **Anthony Brown**, Attorney General **Doug Gansler**, Comptroller **Peter Franchot**, Speaker of the House **Mike Busch**, Senate Finance Committee Chairman **Mac Middleton**, newly appointed Majority Leader of the State Senate **Rob Garagiola** and our clients. The Boy Scouts and the Girl Scouts of Central Maryland opened the event with a presentation of colors. What a great networking event for our clients!

A&C Annual Client Picnic Draws Friends, Clients and Neighbors

We were proud to again host the annual A&C client picnic at our Fort Washington office. The event drew friends and clients not just from Maryland, but also from the District of Columbia. It was a great opportunity to thank our clients for their support over the years. Looking at the crowd, **Denise Bowman** said, "It is easy to see why we at A&C have the saying **Lawyers for Life.**" Grandparents, parents and children—all clients—joined the festivities.

L. to r. Managing Partner Denise Bowman, Prince George's County Council Member Obie Patterson, Government Relations Consultant Kenny Battle and Government Relations Division Chief Operating Officer Robin Shaivitz.



Client Lunch with Baltimore City Council President

Many thanks to our client, The Baltimore Area Council of the Boy Scouts CEO **Ethan Drady** for hosting our policy lunch with Baltimore City Council President **Jack Young**. The firm regularly holds events for clients with state and local policy makers—they are informative and great networking opportunities.

L. to r. Gary Alexander, Lorenzo Bellamy, Jack Young, Ethan Drady and Denise Bowman.





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Please join us for our Annual Alexander & Cleaver Open House in our Fort Washington Office

Thursday,
December 16, 2010

1:00 p.m. to
5:00 p.m.



11414
Livingston Road
Fort Washington,
MD

Did you know Alexander & Cleaver can assist you with...

- ★ Personal Injury – Auto Accident – Wrongful Death
- ★ Administrative Law (Boards and Commissions)
- ★ Alcoholic Beverage License Applications, Hearings, Transfers
- ★ Association Representation
- ★ Business Economic Development and Grants
- ★ Campaign Finance Compliance
- ★ Civil Litigation
- ★ Corporate/Business Legal Matters
- ★ Criminal Law – DWI – Traffic Case Defense
- ★ Defense EEOC, HRC Matters
- ★ Energy and Public Utility Law
- ★ Family Law: Custody, Support, Visitation, Adoption, Name Change, Property Division
- ★ Government Ethics Compliance
- ★ Insurance Disputes
- ★ Land Use, Zoning and Development
- ★ Lobbying and Government Relations
- ★ Local Counsel Opinions/ Transactions
- ★ Marketing Representation
- ★ Medical Licensing Boards (BPQA) Representation
- ★ Municipal Representation
- ★ Minority Business/Small Business Reserve Certification
- ★ Nonprofit Representation
- ★ Procurement Matters
- ★ Professional Licensing Boards Representation