

ALEXANDER & CLEAVER

A FULL SERVICE LAW FIRM PRACTICING IN MARYLAND, DISTRICT OF COLUMBIA AND VIRGINIA • October 2008

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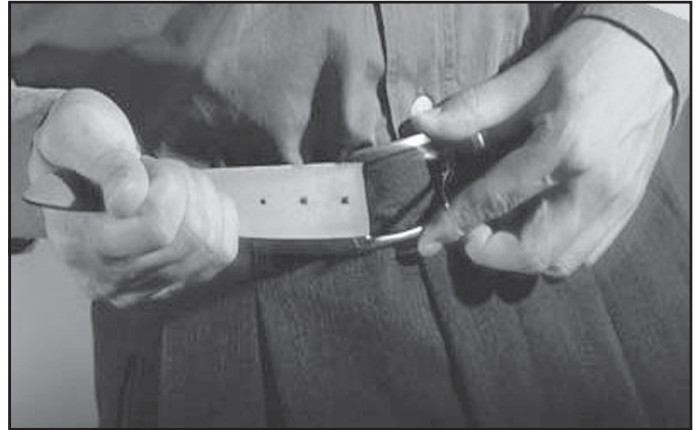
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Alexander & Cleaver has attorneys licensed in Maryland, Washington D.C., and Virginia.

A&C Helping in Tight Times

To Our Clients and Friends:

As we go to press our State and Nation face unprecedented financial and economic uncertainty. Our lawyers got together and tried to think of some ways to help our clients. While we are not credit counselors, or bankruptcy or foreclosure lawyers, we have agreed that we will not charge a consultation or conference fee for those seeking that type of advice. We have also compiled a list to try to refer clients for those services in the right direction. For more than 40 years all of our professionals and staff have been part of the community through the good years and the tougher times. We will continue that tradition.



A&C Down on the Hard Bargain Farm



Our Government Relations team enjoyed a site visit to the **Hard Bargain Farm** in Accokeek run by our client the Alice Ferguson Foundation. The Hard Bargain Farm Environmental Center runs an education program for elementary to middle school students from all over the state.

A&C Offers Services to Businesses Engaged in the Global Marketplace

A&C signed a Memorandum of Understanding with the Prince George's County Economic Development Corporation (International Affairs Division). A&C will offer legal support at competitive rates to businesses in Prince George's County that are engaged in international business transactions and have or plan to incorporate global business expansion into their business plans. For further information, contact **Lorenzo Bellamy**, (410-974-9000 or lbellamy@alexander-cleaver.com)

**Don't Forget to Vote
November 4!**



NOTE: If you have moved or have a new telephone number, keep us updated! Call Monica with changes: (301) 292-3300. If your business, club, or group would like a speaker or legal seminar, call us.



Click on www.alexander-cleaver.com

Join the A&C Legal and Lobbying Teams

“One for all and all for one!” Our team approach extends to all of our clients. Often legal clients become lobbying clients and lobbying clients become legal clients. Our clients appreciate our comprehensive approach and attention.

*Pictured are Attorneys **Jim McGee, Jim Cleaver, Jason DeLoach, Todd Pounds, Lorenzo Bellamy** and **Denise Bowman** and Government Relations Consultants **Ashlie Bagwell** and **Hannah Powers** at our annual crab feast.*



Comings and Goings

Welcome Laura, so long Amy.....

Laura Nalley will replace long time legislative aid **Amy Clements** in our Annapolis Office. Laura brings us experience as a paralegal, owner of her own business and a Black Belt in karate. Contact Laura to arrange your session events and to keep up with bills we track for you during the General Assembly. (410-974-9000 or lnalley@alexander-cleaver.com)

We wish Amy the best in her new endeavors. We credit her with the greening of the Annapolis office. Not only did she initiate our paper and can recycling program, she was responsible for the fabulous plantings on the office front porch.

Join us in welcoming the “Kims” to the Ft. Washington Office

Kim Davis joined the Ft. Washington legal team of legal secretaries in August 2008. She has more than ten years of experience. She most recently worked at Circuit City Headquarters in Richmond, VA as a Legal Assistant in the Real Estate Department. She resides in Prince George’s County with her cocker spaniel, Timmy.

Kim Shearod lives in Waldorf with her daughter and son. She comes to us with 8 years of experience as a Legal Assistant, including 2 years at Charles County Circuit Court as a criminal clerk. In her spare time she is a professional seamstress, specializing in bridalwear and formal attire, a cheerleading coach for her son’s football team and a Mary Kay Consultant.

On a Personal Note

It looks like **Whitney Cleaver** will be a chip off the old block. Her dad, Attorney **Jim Cleaver**, is proud of her recent graduation from Washington University Law in St. Louis. *Good luck on passing the bar exam, Whitney!*

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Welcome back from three months of National Guard duty to Attorney and JAG First Lieutenant **Tom Craddock**. Tom attended the Air Force Judge Advocate School at Maxwell AFB, in Montgomery Alabama. His coursework could assist him with his A&C clients and included instruction on military justice, trial advocacy, Operations and International Law, Environmental Law and legal assistance to military members.

Also, he was also sworn into the Air Force Court of Criminal Appeals and the Court of Appeals for the Armed Forces.

Tom is sensitive to issues confronting service people and their families. Contact him at 301-292-3300 or tcraddock@alexander-cleaver.com

★ ★ ★ ★ ★

Attorney **Denise Bowman** was appointed to the Peer Review Committee of the Attorney Grievance Commission of Maryland for a two year term. *Congratulations, Denise.* She was also reappointed to the board of directors for the Prince George’s County Bar Association.

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Lorenzo Bellamy joined the Maryland Indian Business Roundtable Advisory Board. The MIBRT is committed to attracting foreign businesses to expand operations into Maryland and heighten the state’s business friendly image abroad.

★ ★ ★ ★ ★

Congratulations to Government Relations Consultant **Hannah Powers** and **Patrick Miller** on their smashing October wedding. This was a real political wedding—Hannah a true blue Democrat and Patrick a Republican activist. Look for major food fights at their evening family dinners. We wish them bon voyage on their honeymoon to Thailand.

*L. to r.: **Ashlie Bagwell, Robin Shaivitz, Hannah Powers, Lyle Fowlkes, Laura Nalley** and **Anita Alexander.***



Welcome New Clients

We represent **MidAmerican Energy Holdings Co.** (MEHC) for legal and lobbying. MEHC is a global leader in the production of energy from diversified fuel sources including geothermal, natural gas, hydroelectric, nuclear, coal and wind.



HCR Manor Care is one of the largest chains of Nursing Homes and Assisted Living facilities in the country. They are interested in legislative issues that impact the administrative operations of this type of business.



St. Mary's College is a public honors college of 2,000 students. The College has a faculty of gifted teachers and distinguished scholars, a talented and diverse student body, high academic standards, a challenging curriculum rooted in the liberal arts and the spirit of community. We provide government relations services.



We are proud to represent **Abner's Restaurant** and **Abner's Marina** for business and corporate matters at our new Chesapeake Beach office.



American Infrastructure builds bridges, highways, water and waste water treatment plants, underground utilities and asphalt services. A&C provides procurement and government relations services.



Alexander & Cleaver is proud to begin working with **Mid-Atlantic Health Care**. They plan to provide nursing home services in Western Maryland.



A&C is in the process of creating a government relations program for **IncentOvation** to create a state-of-the-art entertainment Center in Calvert County.

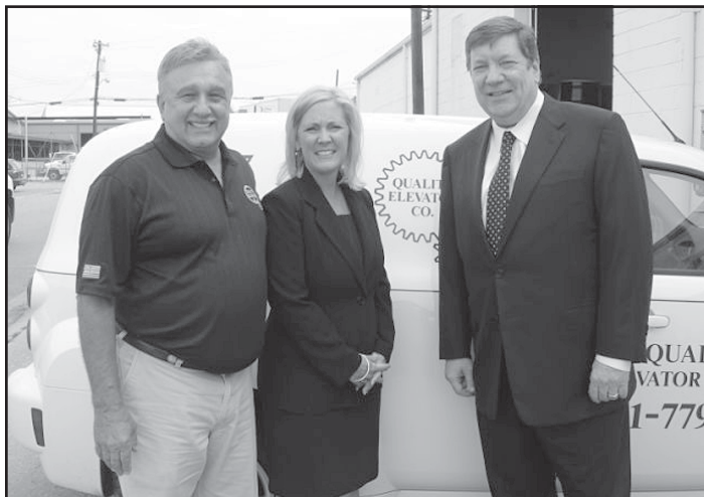
A&C Means Business

A&C Client Feature... Jack Higgs, President of Quality Elevator

A&C has been the business attorney for Quality Elevator for well over 20 years. Jack is a native Washingtonian and got involved with elevators as a young man. His business has grown over the years to 65 employees. Jack is proud to name the Washington Monument, embassies and nursing homes among his clients. He was recently awarded a contract for the massive Ronald Reagan Building in Washington, DC.

According to Jack, "A&C and Denise Bowman are my corporate attorneys and they take very good care of me. I do not hesitate to recommend A&C to my friends, boating buddies, golf partners and my business associates."

L. to r. Jack Higgs, Attorneys Denise Bowman and Jim Cleaver.



Have you visited the A&C website lately? Check out our bios and photos: www.alexander-cleaver.com

On the Road with A&C

Again this year both our legal and lobbying teams represented our clients at a variety of annual meetings and conferences—**Maryland Municipal League, Maryland Association of Counties, National Conference of State Legislatures, Maryland Chamber, American Wind Energy Association**—just to name a few. One of our clients, **Motorola**, hosted a reception at MACo.

Below left: Tony "The Goose" Siragusa posed for photos with state and local elected officials and other guests at the MACo reception.

Below: Gary and Anita Alexander met HBO actor and comedian Lewis Black backstage after a concert recently in Baltimore.





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Did you know Alexander & Cleaver can assist you with...

- ★ **Administrative Law (Boards and Commissions)**
- ★ **Alcoholic Beverage License Applications, Hearings, Transfers**
- ★ **Association Representation**
- ★ **Business Economic Development and Grants**
- ★ **Campaign Finance Compliance**
- ★ **Civil Litigation**
- ★ **Corporate/Business Legal Matters**
- ★ **Criminal Law – DWI – Traffic Case Defense**
- ★ **Defense EEOC, HRC Matters**
- ★ **Energy and Public Utility Law**
- ★ **Family Law**
- ★ **Government Ethics Compliance**
- ★ **Insurance Disputes**
- ★ **Land Use, Zoning and Development**
- ★ **Lobbying and Government Relations**
- ★ **Local Counsel Opinions/ Transactions**
- ★ **Marketing Representation**
- ★ **Medical Licensing Boards (BPQA) Representation**
- ★ **Municipal Representation**
- ★ **Minority Business/Small Business Reserve Certification**
- ★ **Nonprofit Representation**
- ★ **Personal Injury – Auto Accident – Wrongful Death**
- ★ **Procurement Matters**
- ★ **Professional Licensing Boards Representation**

Calendar of Events—Fall 2008

Upcoming networking and marketing opportunities

The A&C Government Relations Team assists and attends events with our clients, as well as helps with strategic event planning and exhibits. For more information or to participate, please contact **Lyle Fowlkes** at 410-974-9000 or by email at lfowlkes@alexander-cleaver.com.

October		19	A&C Client Breakfast with Sen. Cardin, Sen. President Mike Miller and Speaker Mike Busch
30–11/1	Legislative Black Caucus Weekend , Baltimore. <i>Great attendance and networking opportunities and sponsorships. Includes formal gala.</i>	December	
November		15–19	A&C Fort Washington Office Holiday Open House
January			
4	Election Day—Make sure you vote!	7–9	Maryland Association of Counties Winter Conference , Cambridge, MD, Hyatt Chesapeake.
6–7	Maryland Chamber of Commerce Legislative Conference , Cambridge, MD, Hyatt Chesapeake.	14	Opening Day of 2008 General Assembly Session , Annapolis
13	Prince George’s Chamber of Commerce Showcase , Upper Marlboro.	14	A&C Opening Day Reception , Annapolis
13	Annapolis Anne Arundel Chamber of Commerce Holiday Mixer , Homestead Gardens		