

ALEXANDER & CLEAVER

A FULL SERVICE LAW FIRM PRACTICING IN MARYLAND, DISTRICT OF COLUMBIA AND VIRGINIA • September 2006

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Alexander & Cleaver has attorneys licensed in Maryland, Washington D.C., Virginia, and Pennsylvania.

Welcome Lorenzo Bellamy

We are proud to announce that **Lorenzo M. Bellamy** joined Alexander & Cleaver as our newest associate. He will practice law and government relations including lobbying and procurement services. Lorenzo is a graduate of the University of Virginia (BA) and Catholic University School of Law (JD). He is licensed to practice law in Maryland and the District of Columbia.

Lorenzo's legal practice areas will focus on regulatory, administrative, business transactions, civil litigation, federal and state lobbying and government relations services. He will assist our business transactions practice with joint venture agreements, licensing agreements and a wide range of other business-related issues.

Lorenzo's experience includes Director of Legislative Affairs for the Maryland Office of the Public Defender, founder of the Bellamy



Law Firm, and legislative advisor to several major law firms providing federal advocacy.

Lorenzo lives in Washington, D.C. with his wife and two daughters.

*The Bellamy Welcoming Dinner, below. Seated from left: Attorney **Todd Pounds** and his wife **Patty, Whitney Cleaver, Lyle Fowlkes**. Standing from left: Attorney **Denise Bowman**, Attorney **Jim McGee, Kelley Ray, Cherie Bellamy** and Attorney **Lorenzo Bellamy**, Attorney **Gary Alexander**, Attorney **Jim Cleaver, Betsy Hart, Anita Alexander** and Attorney **Joe Hart**. (Absent from photo: **Kenny Battle, Robin Shaivitz** and Attorney **Jason DeLoach**)*



NOTE: If you have moved or have a new telephone number, keep us updated! Call Monica with changes: (301) 292-3300. If your business, club, or group would like a speaker or legal seminar, call us.



Click on www.alexander-cleaver.com

A&C GOVERNMENT RELATIONS TEAM AND OUR CLIENTS TAKE ACTIVE ROLES IN SUMMER CONFERENCES

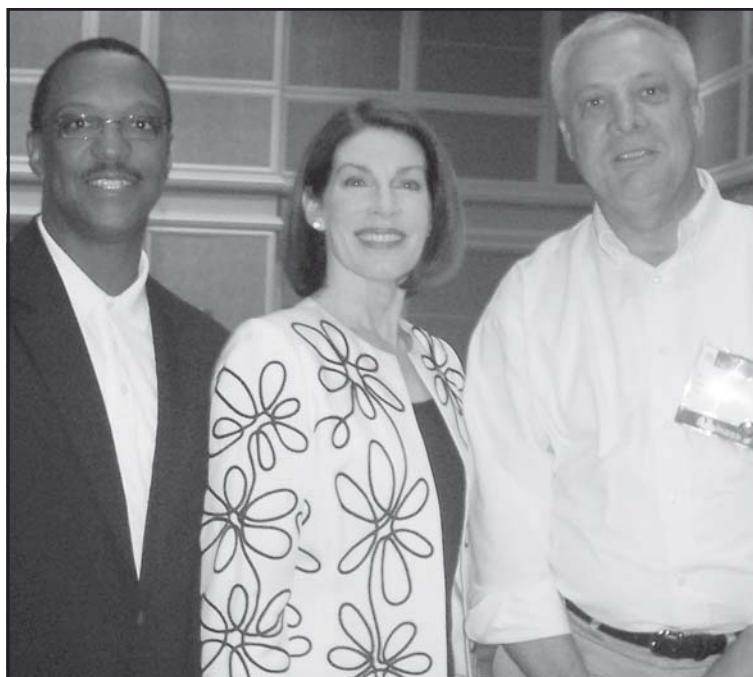
The Maryland Association of Counties Summer Conference in Ocean City turned out a record number of clients. The highlight of the conference for us was the A&C reception. It was truly a bipartisan event. We enjoyed networking with candidates for state and local offices, as well as representatives of the governor's cabinet. During the trade show at the convention center, we worked the exhibit floor with our clients, held informal meetings with state officials and networked with state and county elected and appointed officials.

Again the booth space sold out early. If you are thinking about participating as an exhibitor, mark your calendar for **February 2007** when the early exhibitor information comes out.

PHOTOS:

Top Right: *MDOT Secretary **Bob Flanagan**, **Ben Lewis** of CGI-AMS, **Barbara Henry** of Discovery Communications and **Robin Shaivitz**.*

Bottom Right: ***Steve Allen** of Xavier Health Care Services, Mayor **Martin O'Malley**, **Misty Allen** of Mirant, **Leah Gibbons** of Reliant Energy Solutions and **Cas Taylor**.*



A&C Government Relations consultant **Kenny Battle** attended this year's **National Association of State Legislatures Conference** in Nashville with our clients. Even with an election year in full swing, a number of legislators attended and participated in the conference and the Maryland night dinner. The dinner program included award presentations to Del. **Sheila Hixson**, Sen. **Verna Jones** and Sen. **Thomas Mac Middleton** for their work with NCSL. Special recognition was also given to Dels. **Clarence "Tiger" Davis** and **Pauline Menes**, both of whom are retiring after many years of distinguished service. Fortunate conference attendees enjoyed a surprise performance by Hank Williams, Jr. (accompanied by recording artist Kidd Rock and fiancée, actress Pamela Anderson) at a local nightclub in downtown Nashville.

*Pictured at NCSL are **Kenny Battle**, Rep. **Donna Stone** (R-32nd Dist.-Delaware), NCSL Vice President, and **Scott Muir** of Norfolk Southern Railroad.*



Alexander & Cleaver

Your Lawyers for Life

*Celebrating our
40th year in
2007*

ON THE TRAIL WITH A&C

Right: **Gary and Anita Alexander** on the cattle trail at a dude ranch in Montana.

Below: Attorney **Denise Bowman** on the campaign trail with Prince George's County States Attorney **Glenn Ivey**.



LEGAL COUNSEL CORNER

You may be interested in three recent Maryland court decisions. If you need more information, call Gary Alexander, 410-974-9000 or any of the A&C attorneys.

- US District Court Judge **Alexander Williams** dismissed the law suit filed by Montgomery County that sought to overturn a Food and Drug Administration decision preventing the County from importing prescription drugs from Canada for public employees. FDA denied the Montgomery County request citing safety risks and Judge Williams held the FDA had discretion over whether or not to approve such a program.
- An ounce of prevention drafting agreements is time well spent. The Baltimore City Circuit Court held that a covenant not to compete passes by operation of law when one business merges into a new company. The restrictive covenant was found to be an asset that transferred by statute and not by assignment to the new business entity.
- Baltimore US District Judge **Catherine Blake** issued a preliminary injunction upholding a non-compete agreement against a firm from soliciting clients of

another company. Many states, including Maryland, continue to enforce restrictive covenants provided they are drafted with precision and applied correctly.

ETHICS UPDATE

On August 22, 2006 the Maryland Ethics Commission issued a Special Bulletin clarifying the lobbying registration requirements of the Public Ethics Laws as they relate to executive branch lobbying.

The bulletin indicates lobbying registration is required for legislative branch lobbying and executive branch lobbying (for executive orders and regulations only) based upon activities that attempt to influence legislative or executive action and compensation thresholds met during any lobbying period. Lobbying registration is required for the purpose of influencing any other executive action only if the person or firm spends a cumulative value of at least \$100 for gifts, including meals, beverages, and special events, for one or more officials or employees of the Executive Branch.

Please contact Attorney **Denise Bowman** on 301-292-3300 for clarification.



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Did you know Alexander & Cleaver can assist you with...

- ★ Administrative Law (Boards and Commissions)
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- ★ Association Representation
- ★ Business Economic Development and Grants
- ★ Campaign Finance Compliance
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- ★ Civil Litigation
- ★ Corporate/Business Legal Matters
- ★ Criminal Law – DWI – Traffic Case Defense
- ★ Defense EEOC, HRC Matters
- ★ Energy and Public Utility Law
- ★ Family Law
- ★ Insurance Disputes
- ★ Land Use, Zoning and Development
- ★ Lobbying and Government Relations
- ★ Local Counsel Opinions/ Transactions
- ★ Marketing Representation
- ★ Medical Licensing Boards (BPQA) Representation
- ★ Municipal Representation
- ★ Minority Business/Small Business Reserve Certification
- ★ Nonprofit Representation
- ★ Personal Injury – Auto Accident – Wrongful Death
- ★ Procurement Matters
- ★ Professional Licensing Boards Representation

2006 CALENDAR OF EVENTS

Upcoming networking and marketing opportunities.

The A&C Government Relations Team assists and attends events with our clients, as well as helps with strategic event planning and exhibits. For more information or to participate, please contact Lyle Fowlkes at 410-974-9000 or lfowlkes@alexander-cleaver.com.

October

6 Annapolis and Anne Arundel Chamber of Commerce Business Expo, Annapolis. Great trade show. Lots of events. Network with elected officials and the business community.

10 Anne Arundel Tech Council Trend Titans, Linthicum. Explore trends, issues and innovations shaping technology in AACo today. Includes tech mavericks to tech stalwarts.

16-17 Maryland Chamber Business Policy Conference, Ocean City. Includes keynote speaker, panel sessions and prominent candidates for upcoming races.

19-21 Maryland Municipal League Fall Conference, Annapolis. Legislative conference with municipal officials.

26-28 Legislative Black Caucus Weekend, Baltimore. Great attendance and networking opportunities and sponsorships for this non-profit foundation. Includes formal gala.

27 Baltimore-Washington Corridor Chamber Area Government Procurement Fair, Greenbelt Marriott. Great trade show. Lots of events. Network with county elected officials and the business community. A&C exhibits.

November

15 Annual A&C Policy Breakfast, Baltimore. Mark your calendar now!

15 Prince George's Chamber of Commerce Showcase, Upper Marlboro. Opportunities to exhibit and attend seminars. Business to Business Expo and Taste of Prince George's events.