

Law Offices of Alexander & Cleaver

GOVERNMENT RELATIONS BULLETIN

October 2004

ANNAPOLIS, MARYLAND

No. 03.04

Client Policy Breakfast draws special guests

Mark your calendar

Tuesday, November 9, 7:45 - 9:00 a.m., Baltimore Waterfront Marriott



Senate President Thomas V. Mike Miller and the Speaker kick off our Policy Breakfast. Mike is the longest serving Senate president in Maryland history.

Alexander & Cleaver will hold a breakfast on **Tuesday, November 9, 7:45 a.m. - 9:00 a.m.** at the Waterfront Marriot Hotel on Aliceanna Street in Baltimore for our clients and special invited guests. Speakers will give us an update from their view of the world – federal, state or local – and provide a forecast of issues to come before the 2005 Maryland General Assembly. Plan to attend and please respond to Brenda at 301-724-9234 or by email, bwiseman@alexander-cleaver.com. **Space is limited.**



House Speaker Michael Busch, along with the Senate President, will give us his preview of the 2005 session.

Additional Special Guests

In addition to President Miller and Speaker Busch, you will have a chance to hear from and network with House committee chairs: **Del. Maggie McIntosh**, House Environmental Matters Committee; **Del. John Hurson**, House Health and Government Operations Committee; **Del. Dereck Davis**, House Economic Matters Committee; **Del. Norm Conway**, House Appropriations Committee; and others.

Topics in this Government Relations Bulletin discuss the laws, opinions and other developments in a wide variety of government relations issues. The laws of each jurisdiction may be different. The articles are presented for general reading and should not be relied upon as legal opinion or legal advice. We would be happy to answer further questions or discuss particular factual situations or problems with you in more detail. The Law Offices of Alexander & Cleaver is a full-service law firm that represents clients in a wide range of legal matters, lobbying, procurement and government relations services and association management.

Gary R. Alexander, Esquire
Denise M. Bowman, Esquire
Chantel R. Ornstein, Esquire

Government Relations Division
Law Offices of Alexander & Cleaver, P.A.
54 State Circle
Annapolis MD 21401
410-974-9000 • Fax 410-974-9002
E-mail: lfowlkes@alexander-cleaver.com

Casper R. Taylor Jr.
Robin F. Shaivitz
Kenny Battle
Lyle W. Fowlkes
Kelley Ray

Count on A&C to Keep Up with Comings and Goings

- Del. **Sue Kullen** replaces **George Owings**. The Governor appointed Del. Owings Secretary of Veterans Affairs. Kullen, from Calvert County, is a long time member of the Maryland Developmental Disabilities Council.
- Del. **Tanya Shewell** replaces **Carmen Amedori**. Del. Amedori was named to the Parole Commission. Shewell manages Shewell Enterprises, a family-owned property rental business in Carroll County.
- Heard on the grapevine:
 - Howard County Councilmember **Allan Kittleman** is looking to be appointed to his father's seat. Sen. **Robert Kittleman** recently passed away.
 - Rumor has it that Charles County Commission President **Murray Levy** may fill Del. **Van Mitchell**'s seat. Del. Mitchell is now with DHMH.
- Other moves:
 - Baltimore Del. **Sandy Rosenberg** was appointed as Vice Chairman of the House Judiciary Committee. The former Vice Chair, Del. **Anthony Brown** is serving in Iraq.
 - So.Md Del. **John Bohanan** was named to chair the Health and Human Resources Subcommittee in House Appropriations, replacing Del. Van Mitchell.
 - Due to the resignation of Prince George's County Councilmember Peter Shapiro, the voters replaced him with **William Campos**. Councilman Campos was the Latino liaison to Prince George's County Executive Jack Johnson.
- Executive Branch changes:
 - **Anthony "Tony" McCann** replaces Nelson Sabatini as the Dept. of Health and Mental Hygiene (DHMH) Secretary. He served in Montgomery County and at several federal government agencies including the Smithsonian.
 - Other new DHMH appointments include **Van Mitchell**, Principal Deputy Secretary; **John Folkemer**, Deputy Secretary Health Care Financing, who worked for 25 years with the state Medicaid program; **Floyd R. Blair**, Deputy Secretary of Operations; and Dr. **Diane Matuszak**, Interim Deputy Secretary Public Health Services.
 - Four were named to the Maryland Port Commission: **John Gary**, former Anne Arundel County delegate; **Michael Martino**, former Volvo dealer; **Wayne Curry**, former Prince George's County Executive; and **George Doub III**, maritime attorney.

Welcome Our New Clients

Dreyers Grand Ice Cream Inc. – We will assist in the expansion of their ice cream manufacturing plant in Laurel (Howard Co.) with legal and government relations services. The new plant will be one of the largest ice cream manufacturing plants in the world.

OldCastle APG – OldCastle APG is the largest producer of concrete masonry, segmental retaining wall, hardscape and patio products in North America. They are expanding their Balcon plant in Odenton and we are working as local legal counsel and providing government relations services.

Imagine Schools – We are working on procurement and government relations issues for them as they plan to establish three charter schools in Maryland: one in Prince George's County and two in Baltimore City.

LAS – This Maryland company represents Whole Harvest® SmartFry® in the mid-Atlantic. Their product is a trans fat free soybean cooking oil that is being used in schools and public facilities to promote healthier and more economical eating.

Reliant Energy Inc. – A leading U.S. independent power producer and marketer, provides electricity for schools, local governments, and other public and private facilities. We provide government relations services for them.

ConEd Development – Part of the Consolidated Edison Companies, we are local legal counsel for their gas-fired 670MV generating plant in Cecil County.

The A&C Team – Getting Things Done

We had a busy summer with clients – attending special events and conferences throughout Maryland and the United States. Working in partnership with our clients at these events, A&C Government Relations Team members help clients network to maximize their exposure, their time and their investment. These photos present a sampling of the events.



Gary Alexander attended several **Gov. Robert Ehrlich** events with clients at the Republican National Convention. Pictured with Gary, l. to r., **Sen. Lowell Stoltzfus**, **Del. Addie Eckardt**, and MDOT Sec. **Robert Flanagan**.



Lyle Fowlkes, **Rep. Dutch Ruppberger**, **Gary Alexander**, **Sen. Barbara Mikulski** and **Cas Taylor** gather to pick crabs and network at the Maryland Association of Counties Conference. We assisted our clients at their trade show booths and had a great time getting things done!



Cas Taylor represented A&C at the Democratic National Convention in Boston. He is pictured with Montgomery County Executive **Doug Duncan** and NAACP President **Kweisi Mfume**.



Kenny Battle, **Chantel Ornstein** and **Robin Shaivitz** congratulate **Del. John Hurson** (pictured with son Connor) on his election as the first Maryland president of the National Conference of State Legislatures. The NCSL conference in Salt Lake City was well attended. All are proud of Del. Hurson's achievement.



Gary Alexander with the next US Senator from Illinois– **Barack Obama**–at the “Welcome to Baltimore” breakfast hosted by Rep. Elijah Cummings.

www.alexander-cleaver.com

Have you visited our website? In addition to our bios, find copies of our publications.

Alexander & Cleaver is listed in the
*2004 Martindale-Hubbell Bar Register
of Preeminent Lawyers.*

Calendar of Events

Networking and Marketing Opportunities

The A&C Government Relations Team assists and attends events with our clients, as well as helps with strategic event planning and exhibits. For more information or to participate, please call Lyle Fowlkes at 410-974-9000.

October

- 13 GBC 2004 Bioscience Series**, Baltimore Hyatt Regency. Head of NIH will speak.
- 14-16 Maryland Black Caucus Foundation 2004 Legislative Weekend**, Annapolis and Baltimore. Includes legislative workshops, a youth summit, gospel explosion, and the President's Reception.
- 15 Annapolis & Anne Arundel County Chamber of Commerce 2004 Business Expo**, Annapolis. Great networking opportunity. Special luncheon for new and prospective members. Visit the A&C booth!
- 15-16 MedChi/Prince George's Medical Society**, Hyatt Regency Cambridge. The premier health care conference. Local societies piggyback with the state society.
- 19-20 Maryland Chamber of Commerce Annual Conference**, Hyatt Regency Cambridge. Chamber members (large and small businesses), legislators, the Governor and cabinet members attend.
- 19 Baltimore Washington Corridor Chamber Government Procurement Fair**, Laurel Race Course. Learn how to get your share of government business. Last year the A&C team attended and gave it an A+ rating!
- 21-23 Maryland Municipal League**, Rocky Gap Lodge. Review legislative initiatives for 2005 session.

- 26 Economic Alliance of Baltimore Annual Meeting**, Renaissance Harborplace Hotel. Business people from around the state.
- 28 Prince George's County Business to Business Expo**, Greenbelt. Large trade show, a must for anyone who wants to do business in the county. Stop by our booth!

November

- 8 BWI Business Networking Fair Synergy 2004**, BWI Marriott Hotel. Sponsored by Maryland Aviation Administration (MAA) and the BWI Development Council. Small and minority-owned businesses meet with large prime contractors that already provide services to the MAA and BWI Airport.
- 9 Alexander & Cleaver Fall Policy Breakfast**, Baltimore Waterfront Marriott. Opportunity for our clients to hear from legislative leaders.
- 18 Annapolis & Anne Arundel County Chamber of Commerce Holiday Mixer**, Homestead Gardens. Wildly successful event, great participation by Anne Arundel business community and elected officials.

December

- 1-2 Mid-Atlantic Technology & Business EXPO**, Baltimore Convention Center. Mid-Atlantic Regional Homeland Security All Hazards Forum for public-private HLS stakeholders from our region.
- 1-3 MACo Winter Conference**, Clarion Hotel, Hagerstown. Preparation for 2005 session.